

BUYER QUESTIONNAIRE

BUYER INFORMATION

Date: _____

First name _____
Last name _____
Home address _____
City, state, zip _____
Home phone _____
Cell phone _____
E-mail _____
Preferred method PHONE CELL EMAIL
Preferred time _____ AM _____ PM
Profession _____
Employer _____
Work phone _____

Reason for buying _____
First time buyer YES NO
Married YES NO
Children YES NO #
Other family members YES NO #
Pets YES NO #

CO-BUYER

First name _____
Last name _____
Home phone _____
Cell phone _____
E-mail _____

PRICE AND FINANCING

Paying method? CASH FINANCE **Lender name?** _____
Have you been pre-qualified? YES NO **Have you been pre-approved?** YES NO
What amount have you been pre-qualified/pre-approved for? \$ _____
Will your lender issue a pre-qualified/pre-approval letter stating this amount? YES NO
What monthly payment range would you feel comfortable with? \$ _____
Do you need to sell a house before you can purchase another? YES NO ON MARKET
If you find a property you like, are you ready to make an offer now? YES NO
What price range are you considering? \$ _____
What down payment amount are you considering? \$ _____
Are you currently in a lease? YES NO **When does it expire?** _____

DESIRED LOCATION

Desired city area, or neighborhood: _____
Desired school district: _____
Are you familiar with the area that you would like to move to? YES NO
Describe the look and feel of the preferred area you would like to move to: _____

HOME REQUIREMENTS

Type of home: SINGLE FAMILY HOME MULTI-FAMILY HOME VILLA TOWNHOUSE CONDO

Selling as: NEW HOME RESALE BOTH **Home style:** MODERN CLASSIC

Home size: UNDER 1000 1000-2000 2000-3000 3000-4000 OVER 4000 **sq. ft.**

Lot size: SMALL MEDIUM LARGE specific acreage: _____

Floors: SINGLE STORY MULTI-STORY **Open floor plan?** YES NO

ROOMS & FEATURES

Please provide us more information on the main room's requirements and rate the importance of each extra feature of your new home (1 = not important; 5 = very important).

	BEDS # <input type="text"/>	BEDROOMS			MASTER # <input type="text"/>	KIDS # <input type="text"/>	OTHER # <input type="text"/>	BATHS # <input type="text"/>		
		1	3	5						
MASTER SUITE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
WALK-IN CLOSET	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GUEST ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OFFICE/STUDY ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
HOBBY/GYM ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FORMAL DINING ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FIREPLACE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
LAUNDRY ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BASEMENT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
EXTRA STORAGE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GARAGE spaces # <input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
WORKSHOP	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PATIO/DECK	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BACKYARD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BBQ AREA	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
POOL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FENCED YARD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
READY TO MOVE IN								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RENOVATION								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PRIVACY								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
VIEW								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
QUIETNESS								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NATURAL ENVIRONMENT								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FAMILY NEIGHBORHOOD								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CLOSE TO SCHOOLS								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CLOSE TO PARKS								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CITY ENVIRONMENT								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BUSINESS DISTRICT								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CLOSE TO WORK								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CLOSE TO HIGHWAYS								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CLOSE TO PUBLIC TRANSPORTATION								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CLOSE TO RESTAURANTS, BARS								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CLOSE TO SHOPPING								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
COUNTRYSIDE								<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

OTHER REQUIREMENTS

Other specific features? _____

Any special requirements? _____

Your lifestyle? (entertaining, relaxing, raising a family, homeworking) _____

Your ideal move in date? _____

PROPERTY VIEWING

What days and times are the best for you to view properties? MON _____ TUE _____

WED _____ THU _____ FRI _____ SAT _____ SUN _____

What do you feel will be the key factors in your purchasing decision? (price, terms, location, etc.)
